



YACHTING
VICTORIA

Annual Report 2015 - 2016



yachtingvictoria.com.au



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President's Report

In this my final President's report, I would like to reflect on the change to the One Management model now in operation and to share my thoughts on the important role for the YV Board going forward.

Initially the changes proposed were met with substantial scepticism by all MYA's (State Member Yachting Associations) based on largely legacy issues, sometimes from many years prior, but also on concerns about the ability of YA (as it was then) to deliver the services required. On the other hand, YA had shared its concerns about the future funding of the sport nationally based on declarations by the Australian Sports Commission (ASC) related to governance structures and participation levels. It was clear, notwithstanding the concerns of the MYA's that some change was necessary to achieve national harmony in service delivery and to secure the national funding model.

The YV Board took the leading role on behalf of all MYA's in developing both the Core Safeguards and the Implementation Agreement now accepted by all MYA's, to ensure the mitigation of risks associated with the achievements made by YV on behalf of its Member Clubs and Associations. Broadly the agreement (which is the same for each MYA) confirmed the desire by all parties to enshrine the existing levels of service and to establish a mechanism to seek improvements where possible. The agreement with the MYA's is open ended, subject to continuous review and has provisions to cause substantial change, if the process of transition to One Management is detrimental to the sport. Importantly, the

agreement allows each MYA to retain its identity and does not impact its proportionate ownership of AS. In this context, each MYA has relinquished day to day operational control of service delivery (and the related financial burden) whilst retaining all other representational commitments.

The culmination of this process was given effect on 1 June this year with the transition of YV staff to AS (Australian Sailing). Much of the time since has been related to ensuring the transition is implemented as seamlessly as possible by adopting a position of open communication and providing assistance where needed. There have been and will be areas requiring robust discussion to underline the value of historic strategic decisions taken by YV to ensure they are viewed for their value to the future of sailing as well as to ensure decisions are not taken to the detriment of Victorian sailing.

Importantly, this change to One Management has not meant "central management", with senior national roles being retained by ex-YV staff who are still housed in the YV offices.

In moving forward, the YV board is committed to ensure:

1. the Implementation Agreement achieves the benefits hoped for,
2. the continued use of volunteers via active committee participation that will assist development of national policies and enhance local communication,
3. valued representation of member clubs and associations to AS and State Government, and

4. the continued delivery of successful and relevant events in conjunction with AS.

In addition to the forgoing, YV has a constitutional commitment to the sport of sailing via Yachting Victoria Inc., a member of AS, and together with the other MYA's, can either control or have significant influence over AS through its constitution.

Yachting Victoria retains the accumulated assets from its activities for the benefit of its members. This broadly includes motor vehicles, training boat fleet, trailers, rescue boats and cash on deposit. The continued retention of these assets is dependent on the successful transition to One Management, future decisions of the YV Board and outcome of its own events.

I would like to thank each member of the YV Board for their willingness and ability to participate in the unusually high workload for the Board during this period of change. I have personally enjoyed their wisdom and wise counsel.

The year has seen a turnaround in our finances, notwithstanding the cost of transferring the World Cup to a new venue, and this has allowed the Board to reinvest in the future of sailing by replacing the ageing pacer fleet and providing a replacement, purpose built, trailer for the safe carriage of the boats. The purchase of these boats has allowed a "ripple effect" of boats being

moved across 3 clubs, expanding their training facilities and the ability of non-sailors to gain a sailing experience. The full financial and operational reports are tabled later for review.



The last year has also seen the culmination of several years' work in renegotiating the lease at Albert Park for the Boatshed site and the associated undertaking to redevelop the site to be the home for YV/AS. This initiative has seen significant financial support from the Victorian State Government in addition to other stakeholders who will also retain office space in the redevelopment. It is expected this project will be completed in mid to late 2017.

In closing, I thank Steve Walker for his tireless work as CEO of YV and wish him well for his new role as General Manager – Commercial and Government with AS. The change in Steve's role has allowed the advancement of Gavin Wall to Regional Manager – Vic, a position he well deserves. Finally my thanks to Ms Cherry Birch who has been our Honorary Treasurer and more recently my Vice President for all her assistance and insight over my years in office.

Ian Cunningham

President.

CEO's Report

It has been a great pleasure serving as CEO in recent years and particularly during 15/16 which has been an amazing year.

No doubt the biggest development of the period was the collaboration between Yachting Australia (now Australian Sailing), Yachting Victoria and the other MYAs, the clubs, and the other stakeholders, to transition through the One Sailing project and position Victoria as part of the new national management and governance model, including the name change to Australian Sailing.

I'd like to thank everyone that has made a contribution toward this, as well as to the betterment of sailing, in Victoria, during the period. This includes the Board and the President Ian Cunningham in particular, as well as the team in the office, the event contractors, the committees and all of the various volunteers.

It has been very pleasing also that during the period membership continued to rise. In this instance by approximately 1,000 members statewide. Course numbers in Tackers, Learn to Sail and Sailability also all continued in the right direction. In particular, well done to Discover Sailing Manager Gavin Wall who oversaw this growth and in particular a fifth straight year of Tackers growth under his watch.

It has also quite significant that during the period the Sailing World Cup Melbourne event has been elevated by World Sailing to Final status. This is a great credit to everyone involved and to the Victorian sailing community for its event hosting ability. Recognition goes to many contributors however the Event Chairman Mark Klemens and the Event Director Mark Turnbull in particular.



Government support has also been secured up during the period to redevelop the Boatshed at Albert Park into state sailing administration centre, to complement its already lofty status as the country's most prolific training centre for sailing. Other government support has been secured in the Get Active Sailing space, as well as for Inclusion and Events. We thank the State Government and VicHealth in particular for this.

In terms of loyal sponsors we thank Club Marine, Gill, OTB Marine, William Angliss Institute, Mercedes and Flexitank. Other invaluable supporters include VicSport, Parks Vic, the VIS and the Vic Olympic Committee. Thanks to each of them also.

I would also like to congratulate everyone that received or won an award at the 15/16 Victorian Yachting Awards and take the opportunity to recognise the club of the year, Royals, again. It was a great year to successfully conduct the IFDS Worlds, to secure a 65 year lease, to secure infrastructure funding and to grow membership by 7%. Well done to Royal Yacht Club of Victoria and to all other award winners.

As we have now fully transitioned through One Sailing and several roles have changed, including mine, I'd like to take this opportunity to thank everyone that I've worked with in the role over the 4.5 years. It has been a great experience. I do look forward to working with everyone in the new national role of GM Commercial and Government and certainly look forward to a great 16/17 for all Victorian clubs.

Steve Walker

CEO (until 1/6/16)

Treasurer's Report

Introduction

We are pleased to report a small surplus of \$8K for 2015/16 slightly down on our budgeted surplus of \$10K.

Our transition to be part of Australian Sailing which was effective from 1st June, not surprisingly has had a major impact on our financial statements. At that date, all Yachting Victorian employees transferred on to the employ of Australian Sailing and we effectively handed over operational management. These accounts therefore only include 11 months' wages and 11 months' affiliation fees. Whilst the overall net impact on our surplus was approximately negative \$4k (June wages cost of approx. \$59k less affiliation fees of \$63k), it makes a review of our Job Profit and Loss account areas separately slightly misleading. The saving of a month's wages obviously positively impacted each of our operational areas, whilst negatively impacting our Administration area, where the Affiliation fee revenue is included.

That said, our Boatshed and Mobile Boatshed operations both performed well this year, thanks to the efforts of Chelsey Taylor and Ian Wall – a turnaround from last year. Both operations generated revenue ahead of budget – the Boatshed an impressive \$28k higher than budget.

The Sailing World Cup did post a loss for its first year at the new venue of St Kilda. Whilst the event was a resounding success, financially we were impacted by lower than expected Olympic class entries.

Planning is well underway for the redevelopment of the Boatshed site at Albert Park to house our new State Sailing Centre. As of 1st January 2016, we commenced a new 21-year lease with the landlord, Parks Victoria at the site. The YV Board has appointed a Project Control Group to drive this important project. The financial model for the redevelopment is largely in place, noting that this includes a \$500k contribution by the Victorian State Government. \$400k of this grant has been received and is reflected in our cash balance

which is therefore substantially higher than at 30th June 2015.



Balance Sheet

Our closing Balance Sheet is very different from that at 30th June 2015, reflecting this transition. As all our staff transferred into the employ of Australian Sailing at the effective date, all staff provisions were transferred at that date.

Stock has conservatively been written off in line with rebranding with Australian sailing.

Our closing cash position reflects the \$400k received in advance for the State Sailing Centre and \$66k received in advance from the Government in respect of 2016/17 grants. The higher balances in Payables and Receivables mainly reflect balances with Australian sailing.

Profit and Loss Account / Income Statement

The Boatshed's increased revenue was made up of increased income from Adult Learn to Sail programs and Secondary School Dinghy programs and the Mobile Boatshed recording higher than budgeted income from Primary School introductory programs. Given the disappointing result last year, it is great to see this improvement. Both the Boatshed and the Mobile Boatshed are seen as key to attracting new participants to the sport and providing a feeder to our clubs and under Australian Sailing it would be good to see other states setting up their own equivalent.

As noted above the first year of running the World Sailing Cup resulted in a \$44k loss. This was almost entirely due to a \$80k shortfall in Olympic class entry fees. World Sailing promised a container deal for the boat transportation and prize money which we had hoped would help to attract the required entries, however neither of these eventuated. The shortfall in entries was further exacerbated by racing being run in Rio at the same time and naturally a number of

Olympians went to Rio to gain much needed practice racing in those waters ahead of the Games. The invited classes were well supported and all feedback on the actual event has been extremely positive. The increased engagement with the community which has been possible with the St Kilda foreshore venue has been much appreciated by all, especially our State Government who have continued to generously support the event. Indeed they have generously increased their funding for the Grand Final this year.

Our net loss would have been larger if it were not by the \$25k contribution by Australian Sailing who together with ourselves, underwrote the event.

I am pleased to report that our contract with World Sailing for hosting the Grand Final this year includes a number of additional items which provide us more financial comfort around the event. We are budgeting for a break even result and with the opportunity to open entry registration much earlier than last year, early signs are positive.

In the area of Coaching, Club Marine's continuing support resulted in a highly successful Coaching Regatta and this was in addition to ongoing support for our Victorian Sailing Team and class coaching support. Training came in close to budget as did Sailability and the Access All Areas grant through Sports and Recreation Victoria once more enabled our Sailability program to continue its full service delivery in this area. Events and Competition activity saw sustained growth in School Teams Racing and whilst the Port Philip Women's Championship Series lacked sponsorship this year, the event continues to grow in its participation and will hopefully attract more sponsors next year.

2016/17 Budget

With the operational management moving to Australian Sailing, so too will responsibility for the financial performance, with the exception of the Sailing World Cup. However, our Yachting Victoria Board will continue to monitor the budget relating to Victoria, albeit in a less direct and less

frequent manner. We will have new classifications and therefore our financial performance will be reported slightly differently. The National Budget for Australian Sailing has been set after including the following, relating to Victoria, and before charging salaries:



Areas which are budgeted for surpluses are:

- Boatshed and Mobile Boatshed (combined) \$38,000
- Events and Competition \$19,000
- Discover sailing Centres \$17,000
- Administration \$463,000
- Sailing World Cup \$650

Areas which will continued to be cross subsidised are:

- Club Development \$38,000
- Coaching \$48,000

As noted above, Victoria. retains financial responsibility for the Sailing World Cup and so any shortfall will be picked up by Yachting Victoria Inc. It is also worth noting that due to the uniqueness of the Boatshed and Mobile Boatshed, results for these will both be monitored monthly, with other areas being reported to the Yachting Victoria Board on a quarterly basis.

Ongoing Financial Priorities – which remain unchanged

- To deliver value and support to member clubs
- To maintain the financial strength of the organisation through achievement of the budgeted results.
- To further develop relations with current sponsors and additional funding sources

Reports attached

- Audited financial statements for the year ended 30 June 2016
- Comparison with prior year and budget by department

General Comments

In common with many Not for Profit organisations, YV has a number of income streams which are not entirely predictable and so needs to continually flex its resourcing. This has been a challenging year for all with One Sailing and the uncertainty that comes with any major change. I like to thank Steve Walker, our CEO for 11 months of this financial year, who, whilst now holding a national role, will continue to be closely involved in both the Sailing World Cup and the State Sailing Centre. We are fortunate to have

Gavin Wall as our Regional Manager and all our Victorian based staff who have worked tirelessly to deliver our services to clubs throughout the year – responding to each change and challenge!



Special thanks must go to David Vickers who cannily identified One Sailing as a great opportunity to spend more time sailing! Whilst he has kindly agreed to be around to help us with the transition of the accounts to the Sydney based team, we wish him well with his future and my personal thanks to David for his support during my time as Treasurer.

I commend the 2016 Yachting Victoria Incorporated financial statements for your acceptance.

Cherry Birch F.C.A.

Treasurer

Discover Sailing

The 2015/16 season saw further member clubs adopting the Discover Sailing principles in their entirety and embracing the cultural changes required to ensure their clubs continued growth and sustainability.

2015/16 saw 68 clubs officially register to run Discover Sailing Days, with a total of 91 official days and numerous other Discover Sailing themed days being hosted throughout the season. Over 4905 people registered at a participating club to experience the sport of sailing and the benefits of club membership. The days resulted in numerous new memberships (predominately family) and learn to sail enrolments across the range of programs. In addition to the 4905 there were 3000 plus Discover Sailing experiences and day passes.

These great outcomes were achieved through the dedication and hard work of club members and the implementation of some very simple but successful strategies;

- Hosting of multiple days and leveraging off local community events
- Manning of club stalls at community/school fairs
- Creation of a festival atmosphere through additional activities like “face painting”
- Structured promotional planning
- Signage and strong street presence
- Offer of a structured pathway to allow participants easy entry into sailing and club membership

Followed up all registrations inviting participants back to the club for an additional Discover Sailing experience/program

2016/17 is shaping up to be even bigger and better for our sport. Australian Sailing in Victoria will again be working closely with all our member clubs to ensure further success is had by all through the successful delivery of Discover Sailing Days,

Experiences and Programs. It is hoped to bring on two more Clubs Cowes Yacht Club and La Trobe Valley Yacht Club as Discover Sailing Centres.



Victorian Discover Sailing Days 2015/16:

- November 13th 2016
- January 8th 2017
- A date or dates that suit your club

Discover Sailing Centres

Being an accredited Discover Sailing centre (DSC) is a key component in a clubs ability to offer participants easy entry into sailing and club membership. The accredited Dinghy, Keel Boat, Power Boat and Windsurfing programs allow people new to the sport the opportunity to take another small step on their journey into the sport without the barriers of membership and boat ownership.

Victoria had 44 accredited DSCs in 2015/16 delivering a range of programs to local schools, community groups and families. These programs culminated in the participation figures below.

In the 2015/16 period, Yachting Victoria travelled to a number of regional areas to deliver power boat and instructor courses, upskilling volunteers and officials and enabling those clubs to further develop their program offerings.

Total Discover Sailing Centres	38
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Dinghy Program	1638
Keelboat Program	339
Powerboat Program	289
Tackers	2035
Sub-Total	4301
Assistant Instructor	53
Instructor	41
Club Coach	17
Sub-Total	111
TOTAL TRAINING	4412

Tackers

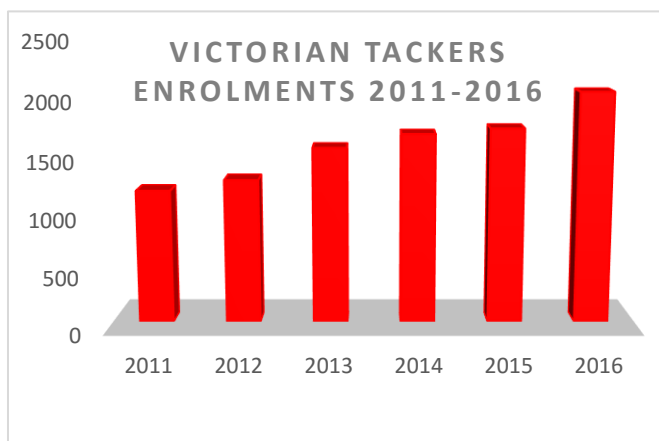
2015/16 saw the continued development of the Tackers brand in Victoria, with the introduction of another new centre, Williamstown Sailing Club. The continued development of packaged templates and strategies for improved engagement with parents and schools saw an 18% increase in Tackers enrolments across the state, bringing the total number of enrolments to 2035. This growth is a testament to the dedication and enthusiasm of our 23 Tackers leaders and their drive to grow the brand in Victoria.

The Mobile Boatshed once again took the Tackers brand on the road across the state in 2015/16, running successful programs in Flinders, Point Leo, Gippsland Lakes, Cowes and Anglesea. The upcoming 2016/17 season will hopefully see Port Albert and Portland added to the list of regional clubs engaging with this great program.

Yachting Victoria (now Australian Sailing) is committed to further developing the Tackers brand in the Victorian community and through this making sailing more accessible and appealing to family decision makers, schools and community organisations.



One new initiative that has proven to be a successful addition to the Victorian Tackers program is the Australian Sports Commissions Sporting Schools program. This program (an evolution of the Active After Schools initiative) was taken up by six clubs in Victoria over the season, engaging with 17+ primary schools and over 500 students.



TACKERS



School Team Sailing 2015 – 16

This year School Teams Sailing 2015-16 was another busy season with a new program based out of Davey's Bay Yacht Club hosting a mid-week offering for schools based around the Mornington Peninsula area with three schools involved. A long with Black Rock Yacht Club, Royal Melbourne Yacht Squadron and Royal Brighton Yacht Club who also hosted mid-week School Team Sailing on a Wednesday and Thursday afternoons. A total of 30 schools were involved in the Helen and John Middleton Series hosted around the bay plus the Krystal Series.

The Bill Bell Series was held during the Sailing World Cup at the St Kilda Precinct with 14 teams competing with the assistances of International



Jury assisting with Race Management. Another popular event was the Junior Carnival held twice in November and February at the Boat Shed with a number of schools traveling from a far, it was wonderful to see Paynesville Primary School travel to the Junior Carnival.

The major event on the calendar for School Teams Sailing was the School Teams Sailing State Championships held at Royal Melbourne Yacht Squadron. It was the largest number of schools registered for this year with 31 schools enrolled over the three day championships in division one (1) and two (2)

The winners from the State Championships was

Overall Winners:

Division One

1st St Bede's

2nd St Leonards

3rd Scotch

Division Two

1st Toorak College

2nd Albert Park College

3rd McKinnon 1st,
St Michael's 2nds,
St Leonards, 2nds,
Xavier 2nds,
Scotch 2nds

Winners of the trophies on offer were :

SSV - Albert Park College

GSV - Toorak College

APS - Scotch College

John Middleton Trophy - St Leonards 1st

Helen Middleton Trophy - St Leonards 2nd and St Michaels 2nd

Best Regional School - Albury High School

Most Improved School Dromana Secondary College

This year saw two schools attend the Nationals in Adelaide with St Bede's and St Leonards representing the state and their schools.

A big thanks go to our long term Partnership William Angliss Institute for their contribution to School Team Sailing.

The committee would also like to recognise our key Race Officials Glenys Hitchen, Geoff Eldridge, Luke Tupper, Ben Fels and Kate

Lathouras who have been heavy involved in School Team Sailing during the season plus other key Race Officials, volunteers and host clubs. The committee would like to thank everyone involved. Further thanks must also go out to our committee for their tirelessly work.



Club Marine Series

The Club Marine Series is supported by five clubs around the bay, who either host one or more races throughout the series. Our five clubs are Royal Yacht Club of Victoria, Hobsons Bay Yacht Club, Royal Melbourne Yacht Squadron, Royal Brighton Yacht Club and Sandringham Yacht Club.

This year the Club Marine Series attracted 133 boats involved over 1000 racing crew and volunteers. The regatta had five divisions and

within each division there were three categories, AMS, IRC and PHS except for blue division which has no rating.

Presentation was held after the last race of the series at Royal Brighton Yacht Club for all sailors to celebrate the winners of the series. Thanks to all clubs and volunteers involved in the regatta and Club Marine for the support they provide to this series. For further details on the Club Marine Series go to www.clubmarineseries.com.au

Winners of the 2015/16 season:

Blue Division		Boat Name	Skipper
1st		True Colours	Geoff Adams
Division 3			
1st	PHS	Mood Indigo	Keith Chatto
1st	AMS	Johnny Be Goode	George Hooper
1st	IRC	Intrusion	Luke Reinehr
Division 2			
1st	PHS	The Bookmaker	Andrew Slagmolen
1st	AMS	More Noise	Jason Close
1st	IRC	Top Gun	Max Peters (Hat Trick)
Division 1			
1st	PHS	Joust	Rod Warren
1st	AMS	IKON	Bruce McCracken
1st	IRC	IKON	Bruce McCracken
Division 0			
1st	PHS	Veloce	Phil Simpfendorfer
1st	AMS	Simply Fun	Philip Coombs
1 st	IRC	Veloce	Phil Simpfendorfer

VIC Sailing Team (VST)

The VIC Sailing Team provides junior and youth athletes the opportunity to realise their full potential and gain access to a number of resources though out the year with in the state. During the year the team attend the VST Induction, VST Coaching Clinic hosted by SSCBC with Johnny Rogers leading the two day event, VIS/VST Pacer event an event all VST member highly enjoy, Club Marine Coaching Clinic, Springsail Coaching Clinic, guest

speakers and represented the state at Interstate Youth Champs, Nationals and Youth Champs.



Congratulations must go to past 2015/16 VST members who received scholarships with the VIS. It's important to recognise the relationship Yachting Victoria has with the Victorian Institute of Sport and Yachting Australia.

VIS 2016/17 Full Scholarship Holders

420 – Laura Harding
420 – Ellen Grimshaw
420 – Nick Joel
420 – Hugo Llewelyn
Laser – Brody Riley

VIS Future Talent Scholarship Holder

29er – Thomas Alexander

VST 2016/17



420	Casey Bates, Ethan O'Brien, Lachlan Caldwell, Ella Sharman, James Hackett, William Pratt, Sophie Jackson, Hayden Harding
29er	Thomas Alexander, Harrison Sly, Louis Schofield, Brandon Demura, Joshua Galland, Olivia Neilson
Int Cadet	Ben Townson, Emma Kelly, Sophie Alexander
Laser 4.7	Jack Chadwick, Corey Riley, Maia Rose
Laser Radial	Laura Thomson, Jack Lewis, Will Townson
Optimist	Linus Talacko, Lachie Grogan, James Jackson, Jasmine Evenden, Eugenie Rickard
Minnow	Edward Warner, Jade Telford, Kate Evans

Australian Sailing Awards – Victoria

The 2016 Australian Sailing Awards – Victoria was held on Sunday the 19th of June at Sandringham Yacht Club with Mark Klemens returning for a second time as the MC for the evening. The Australian Sailing – Victoria



Awards showcases the winners from various sailing regattas throughout the 2015/16 Sailing Season. The event was attended by just over 330 people who witnessed the major winners on the night.

Services to Yachting Awards	Louise Hosie Bruce Ashton Tony Bull
Media and Publicity Award	Ben Hartnett
Discover Sailing Centre of the Year	Blairgowrie Yacht Squadron
Discover Sailing Program of the Year	Frankston Yacht Club
Contribution to Junior and Youth Sailing	Daveys Bay Yacht Club
Coaching Program of the Year	Victorian International Optimist Dinghy Association (VIODA)
Instructor of the Year	Bob Cooper
Race Officials of the Year	Geoff Searle Stephen Aulich
Sailor of the Year with a Disability	Stewart Cathie
Junior Sailor of the Year	Jack Challands
Youth Sailor of the Year	Nicholas Sharman and James Grogan
Presidents Award	John Mills, Tanya Lawton and Jason Ettridge Ed Fuggle and Ben Brunton
Female Sailor of the Year	Sophie Ciszek
Male Sailor of the Year	Mark Bulka
Yacht Club of the Year	Royal Yacht Club of Victoria

The Boatshed and Mobile Boatshed

Once again the season started off with a very wet, windy and cold holiday program back in September 2015. The Boatshed (BS) battled with inclement weather for two weeks but still managed to run a successful program for over 60 Tackers at Albert Park Lake and Gippsland Lakes Yacht Club. Term 4 continued its growth from the previous year with a number of new school and Sailability programs starting for the first time. This included our first engagement with the new Australian Sports Commission's 'Sporting Schools' program. Allowing the Boatshed to engage with 7 new primary schools.

Term 4 finished with a hugely successful December Tackers program engaging with over 100 participants. This led into mobile programs in Flinders, Cowes, Point Leo, Gippsland Lakes and Anglesea.

Through a joint venture with Play it Safe by the Water over 80 participants from CALD community groups were exposed to sailing for the first time.



With the MBS completed, the boats returned to Albert Park to get ready for the start of Term 1. Close to 7 schools were booked in for School Teams Sailing Training, Primary School Tackers, Secondary School Start Sailing Programs and Sailability lessons.

- 12,000 visitors through the Boatshed
- 463 Tackers participants plus 33 Intros
- 300 Sporting Schools participants
- 100% of participants provided a pathway to their local club
- 2000+ Sailability participants

The Mobile unit consisting of 6 pacers run by Ian Wall put through 2000+ children across regional Victoria. Ian met schools and community groups in Warrnambool, Apollo Bay, Bendigo, Shepparton, Warringa Basin, Gippsland Lakes, Lake Hume, Horsham, Yarrawonga and Westernport to name a few.



ISAF Sailing World Cup – Melbourne

The ISAF Sailing World Cup – Melbourne continues to be a key event in Victoria's Major Events calendar and has received significant support from stakeholders including the State Government since its inception in 1991 as the Sail Melbourne Event.

Starting in December 2015 the Event took the next significant jump with the move to the St Kilda Sailing Precinct on St Kilda's iconic and tourism focused foreshore. This move for 2015 (in the final year of the previous State Govt. funding agreement) was due to the support from key stakeholders, including;

- **City of Port Phillip / St Kilda Tourism Association** – cash, VIK & permitting support.
- **ISAF (now World Sailing)** – the move to St Kilda aligns with World Sailings global goals to make the SWC more visible and public facing.
- **Yachting Australia / Yachting Victoria** – commitment to underwrite a loss in 2015 in order to invest in the Event's future at St Kilda
- **State Government of Victoria** – continued support and guidance through VMEC, Major Sporting Events (DEDJTR) and Tourism Victoria for the move to St Kilda.

The move to St Kilda is based on a strong growth strategy, given that the Event had reached capacity at Sandringham Yacht Club, and St Kilda offers unmatched opportunities to not only grow the competitive regatta numbers but importantly it takes the Event to the public and then allows us to take Melbourne's best assets to the world. It is also clear that without this move the future of Melbourne retaining the SWC was effectivity nil in regards to World Sailing, and very uncertain from a perspective of remaining funded under VMEC.

The 2015 Event has been widely acclaimed as a resounding success and a further improvement across the board from 2014 Sailing World Cup and consolidated on structural changes implemented in 2013.

With these structural changes in place the Event was well positioned to undertake the significant move to the public area at St Kilda.



This move although significantly more expensive and a significant risk was a resounding success with feedback from stakeholders as overwhelmingly positive. In particular feedback from participants and volunteers (the two groups potential most impacted by the move) was that of not just relief that the 'experiment' worked, but the logistical issues (i.e. congestion, parking, security, etc) were resolved and the benefits of being 'on show' and out from behind Yacht Club gates universally acknowledged. A common comment being, that either interstate / overseas competitors did not know that St Kilda / Melbourne was this good and from local sailors that we should have made the move years ago.

Thus to single out one significant highlight it was exposing this Event to the non-sailing public and putting it on show in a way that it could not be missed by the passing traffic. Going hand in hand with this relocation was the move to the reconfigure regatta elements of the Event to now be more attractive to non-sailors, the key to this was:

- Free / open / public regatta village
- Racing extremely close to shore (literally a stone's throw from the Pier and beach)
- Live and recorded Event video and images shown on the large LED outdoor screen
- Live streaming of 8 hours of footage and commentary on of the Medal Race Day on the SWC youtube channel
- The final Medal Race Day fully embracing racing immediately off St Kilda Beach, in front of spectators along the St Kilda Pier, St Kilda Beach and St Kilda Sea Baths.
- Increases in media exposure across the board (however there is plenty of work to do in this area)

Other not so visible highlights were;

- Increase sponsorship activity / visibility
- Rio Olympic theme of the SWC Dinner on the Tuesday before racing started
- Engagement with CoPP, St Kilda Tourism and St Kilda trader's association so this event can integrate with the local community
- Entry numbers in the Paralympic classes were significantly up from previous years (note IFDS worlds were hosted by RYCV the week prior to our event)
- Increase in volunteer numbers from 300 in 2014 to 400 this year.

Possibly most significant is that it has positioned Melbourne extremely well with World Sailing in our ongoing negotiations to secure Melbourne not just as a leg of the Sailing World Cup but the long term SWC Final (beyond this year's 2016 SWC Final). Negotiations are ongoing with WS on this through to 2020, and we have a new agreement with The State Government in places for 2016 and 2017 (subject to securing the WS deal).

Some highlights in numbers;

- 14 Sailing World Cup Classes racing over 6 days
- 18 Invited Classes racing between 3 and 7 days
- 31 Countries
- 493 Entries (ie boats)

- 1,238 Event Registered Participants (Sailors, coaches, support staff, volunteers), being;
 - 163 Olympic Participants
 - 580 Invited Classes Participants
 - 89 Registered Coaches
 - 406 Volunteers / Staff
 - 929 Estimated Associates

CONCLUSION

The 2015 Event has set the groundwork to now secure the SWC Final on a longer basis and in doing so be a great vehicle to promote the sport to the wider public. Much is still at risk as the Event remains commercially fragile (reliant on significant government support) and subject to global World Sailing decisions which are outside of our control. However, the success of 2015 has enable us to secure the 2016 Final which given the greater importance, prizemoney, media, attract the best sailors in the world, etc we are planning for all eyes to be on St Kilda in the first week of December.

Sincerely,

Mark Turnbull OAM
Event Director



2015 – 2016
Yachting Victoria
Committee Reports

Women and Girls in Sailing

Highlights

1. Successful Port Phillip Women's Challenge Series – the series continues to grow with a record 55 boats participating this year. It has established its place on the yachting calendar.
2. A successful launch of the new Port Phillip Women's Passage Series with 5 races hosted by 5 clubs and a total of 31 participating boats.
3. A successful launch of the Inaugural Commodore's Challenge women's one design series.
4. Social media - continues to be a key tool for reaching the sailing community. The Facebook following is over 700 and the WGIS website is also being accessed and shared regularly on Facebook.
5. Successful grant application to VicHealth
6. One Club Representatives Forum held
7. Training - Increasing involvement of women in race management with a number of women taking the Race Officers course.
8. Seeing a number of clubs creating new events to foster and support women and girls in sailing such as:
 - a. Westernport Yacht Club's Sarah Blanck regatta – the second running of this event was fully booked with 60 sailors and 12 coaches, 5 of whom were Olympians
 - b. Mornington Yacht Club's GOSS program – sailing, with child minding included.
 - c. Queenscliff Lonsdale Yacht Club – inaugural Pink Lady Regatta raising over \$6000 for the Breast Cancer Network of Australia

To name but a few – there are many other clubs doing fantastic things to increase the number of female participants and to support their growth and involvement in sailing and in leadership positions

Challenges

1. Recruiting new members for the committee, especially those who sail with or have contacts in the cruising, trailables and multi hull divisions.
2. Sustaining the enthusiasm and momentum previously established with the Club Representatives and refocusing them on YV's & WGIS's objectives, where needed.
3. Capturing current procedures in documents to support the committee into the future and further enhance its professionalism.

Looking Ahead

1. Expanding the focus of the WGIS activities to include recruiting non-sailors and introducing them to the sport of sailing.
2. Also, to broaden the focus to include more interaction with OTB, multi hull and trailables.
3. Encouraging and supporting more clubs in running their own events. Events may not always be racing – social activities will also be sought.
4. Identifying leaders through the Club Representatives and the Local Hero initiative and publicising their successes through social media to share the good ideas and support other clubs in doing the same or in running similar activities and events. Supporting such leaders in taking up leadership roles.
5. Club Representatives Forum planned for September 2016.

Alignment

1. The committee is currently undertaking a review of the strategic objectives to ensure continuing alignment with YV's objectives. This will be undertaken using data documented in Sam Watson's reports in May/June.
2. We are looking to pro-actively support the Get Active Sailing program through

existing events such as PPWPS, and through the introduction of new events and social sailing to bring new people into the sport.

3. The current objectives are directly aligned with YV's and have exceeded the current targets:



Item	Target	Current
% Club members to be female	40%	49%
% Leadership roles filled by females	25%	29%

Thanks,

Debbie Parker

WGIS Chair

Risk Management and Safety



Highlights

- Reviewed and provided feedback on a number of proposed future changes to the current 2103-16 AS Special Regulations.
- Provided feedback to AS on various Safety Information Bulletins
- Provided local leadership and support for the National Equipment Auditor Scheme.
- Assisted member clubs with the procedures for determining the safety categories for keel boat events.
- Responsible for providing recommendations to AS for changes to sections of the Special Regulations (keel boats and OTB boats) to be published in 2017
- Reviewed a number of incidents at clubs; fires, weather related, class-specific safety concerns.
- Supported clubs on various safety-related aspects.

Looking Ahead

- Continuing to work with Australian Sailing as required
- Assisting clubs in drafting/implementing Risk Management Policies.
- There remain many areas where YV can better help clubs to increase their awareness of safety related issues and to develop policies and procedures that will help to make sailing even safer for members.

Alignment

- The Risk Management and Safety Committee's goal is to ensure that an excellent risk management framework is in place and its importance is effectively communicated to all member clubs and event organisers.

Challenges

- The committee covers a wide range of topics reflecting the diversity of club activities and finding committee members to adequately cover all those areas is challenging.

Thanks

- To the committee members and our collaborators at Australian Sailing.

Training Committee Report

Highlights

The highlights for the 2015/16 year for the training committee have been the consolidation of the training programs in association with AS. The improvement in courses and resources has been material in most of the programs. The growth in participation across nearly all of the programs has been rewarding. We continue to deliver annual instructor conferences in each of the programs as part of the commitment to maintaining effective communication with instructors and providing professional development and relevant updates to skills and resources throughout the year.

Challenges

Continuing the growth in participation is a constant challenge and to this end we always strive to improve the quality of services we provide.

Looking Ahead

Heading into 16/17 we aspire to consolidate the growth we have achieved, continue to develop and improve the programs in association with AS

Sean Hogan
Chair, Training Committee



and increase the number of instructors and senior instructors gradually, in line with the growth in participation. A particular focus is on diversity.

Alignment

Our work has aligned to YV's overall participation and club support focus as the growth in participation continues at the grass roots levels. We have strived to increase the capacity for DSC's to be able to provide higher quality sailing and boating experiences to the public through various activities.

Thanks

I would like to thank the committee members for their valuable input during the year:

Robin Hewitt
Sonya Fiddes
Ian Fox
Gavin Wall

We look forward to another productive year ahead.

Race Officials Committee

The Race Officials Committee have seen a busy year with Appeals, assisting clubs with Worlds, Nationals and State Championships and running of Race Officials Courses.

In February we saw a change in the committee positions with Bill Bell stepping down as Chair of the ROC. Bill has been a tremendous contribution as Chair of the ROC and we thank him for his significant contribution. The new Chair is Rob Ware, with Darren Eger as Vice Chair and Luke Tupper as Secretary.

During the season, the ROC has updated the Race Officials Delegate list in which each member on the committee is responsible for looking after a number of clubs around Victoria with respect to Race Officiating matters. This may be assisting with clubs with protests, organising a presenter for a Racing Rules Seminar, mentoring or reviewing Notice of Race (NOR) and Sailing Instructions (SI) and so on. A list of delegates and the clubs for which they are responsible, can be found on the Australian Sailing website or contact your Club Services Officer for assistance.

The ROC has been involved in a review of the National Officiating Program (NOP) for all three disciplines and identified areas requiring updates. This information was passed onto the National Racing Rules and Race Officials Committee for

Rob Ware

Chair

Yachting Victoria Race Officials Committee

consideration. The new NOP will be coming out soon from Australian Sailing.



The ROC committee is in support of the new changes to the national appeals process which will be rolled out by Australian Sailing early next year. We have already been involved in hearing appeals from other States on a trial basis.

Whilst we will not rest on our laurels, it was very pleasing to be recognised by Australian Sailing, at the recent National Racing Rules and Race Officials Committee meeting, as the leading State in this area of activity and the model to copy.

We are continuing to work at our objective of attracting more, younger, men and women to join the committee and, whilst this is still a work in progress, we have interest from a number of them – the constraint being existing commitments to work, young families, and their existing involvement in officiating at their club.

We have enjoyed excellent support from all of the staff at Yachting Victoria and, in particular, from Lesley Fasala. This has made our task that much easier and more enjoyable.

Finally, my personal thanks go to all the committee members for their support and great contributions during the year.