



**YACHTING**  
**VICTORIA**



***Yachting Victoria  
Half Yearly General Meeting  
March 21<sup>st</sup> 2016***

***Royal Brighton Yacht Club***



## ***Half Yearly General Meeting 2016***

**1. Open Meeting & Welcome** by President, Ian Cunningham

**2. Apologies**

**3. Minutes of previous meeting**

*Motion that the Minutes of the Annual General Meeting held on Monday 21 September 2015 at Albert Park Yacht Club be approved*

**4. Business Arising from the Minutes**



## ***Half Yearly General Meeting 2016***

**5. President's Update  
(including update on One Sailing)**

**6. Treasurer's Update** *on YTD February 2016*



# Financial Report



## Yachting Victoria YTD Financial Performance 2015/ 2016 - 8 months to February 2016

	Actual YTD	Budget YTD	Variance	Worse <--	--> Better	Full Year Budget
Administration	182,651	170,107	12,544			24,574
Mobile Boatshed	6,909	-15,669	22,578			-600
Boatshed	53,040	-286	53,326			18,700
Sailability	-1,458	-11,048	9,590			600
Coaching	-21,508	-47,733	26,225			-48,500
Training	13,024	8,257	4,767			16,350
Club & Sport Develop	-21,400	-28,800	7,400			-6,800
Events & Competition	41,604	31,633	9,971			23,700
ISAF - SWC	-17,364	-14,425	-2,939			-17,921
Totals	235,498	92,036	143,462			10,103

## ***Half Yearly General Meeting 2016***

**7. Motions in relation to proposed Rule changes.**

**8. CEO Update**





## ***Half Yearly General Meeting 2016***

### **9. General Business**

- a. Sailing Update*
- b. Inclusion Update*
- c. Discover Sailing Update*





# ***Sailing Department***

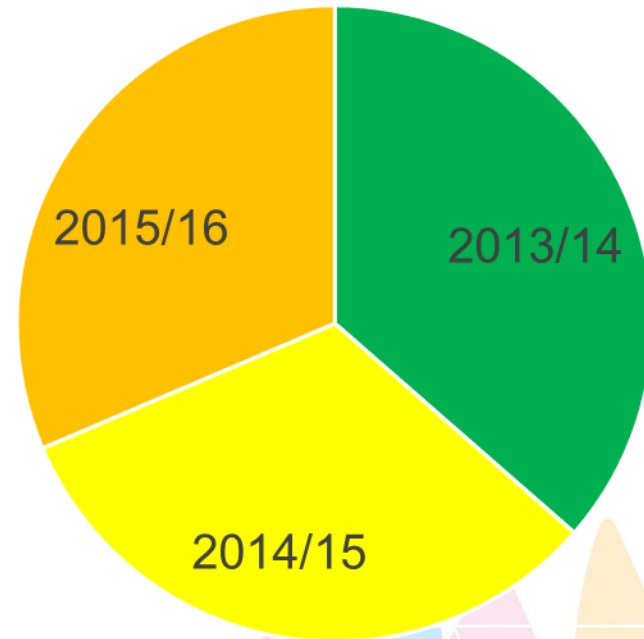




# Keelboat Participation

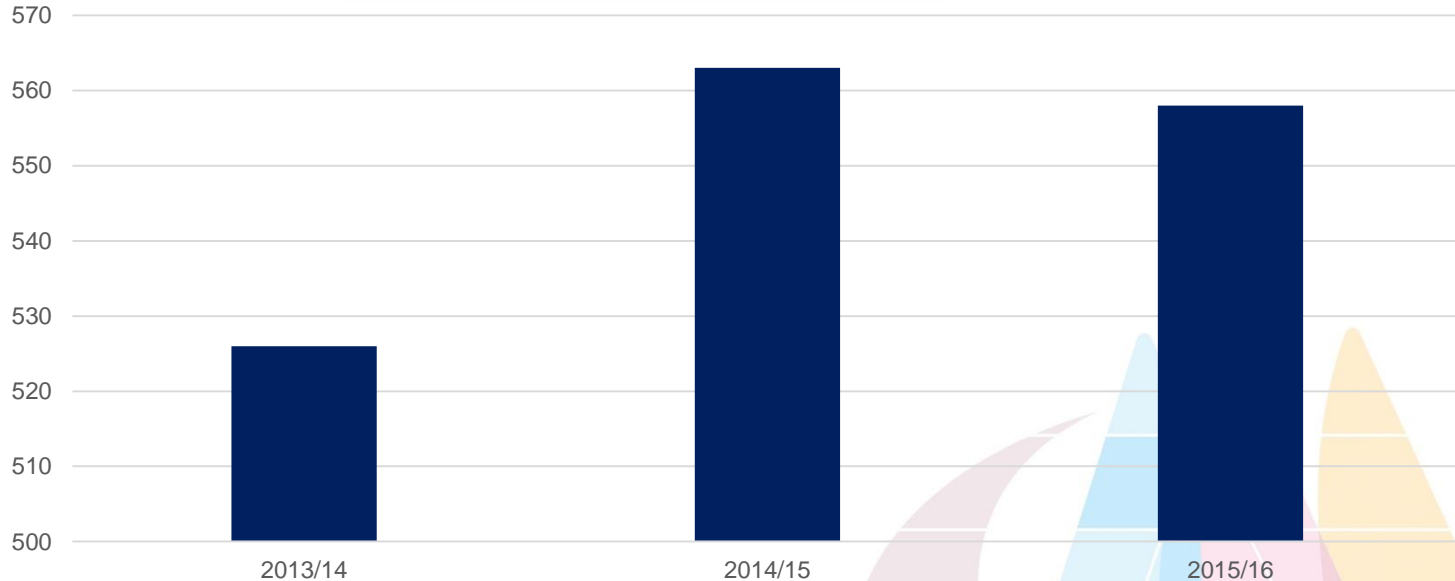


Keel Boat 2015/16



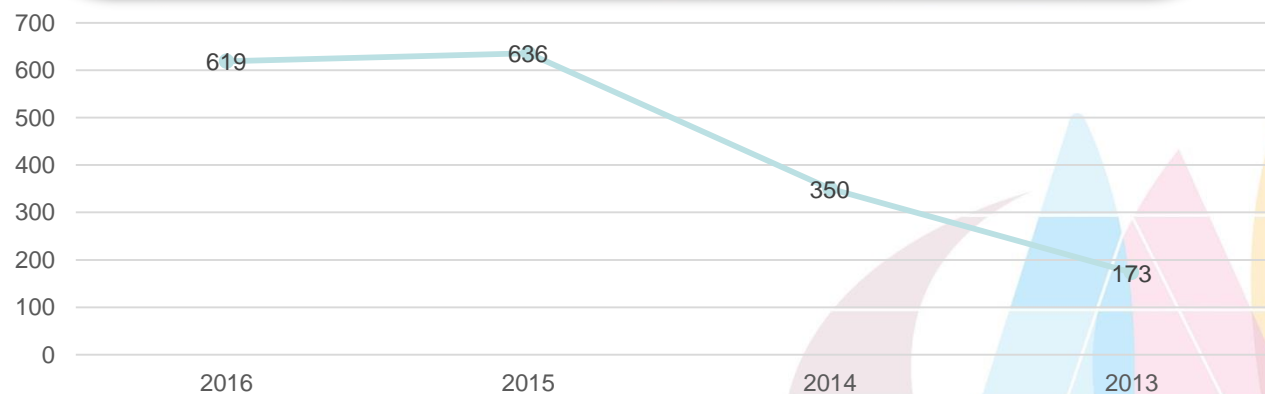
- \* Keel Boat Season not completed
- \* Data represents Boat Numbers

# Junior and Youth - State Championships

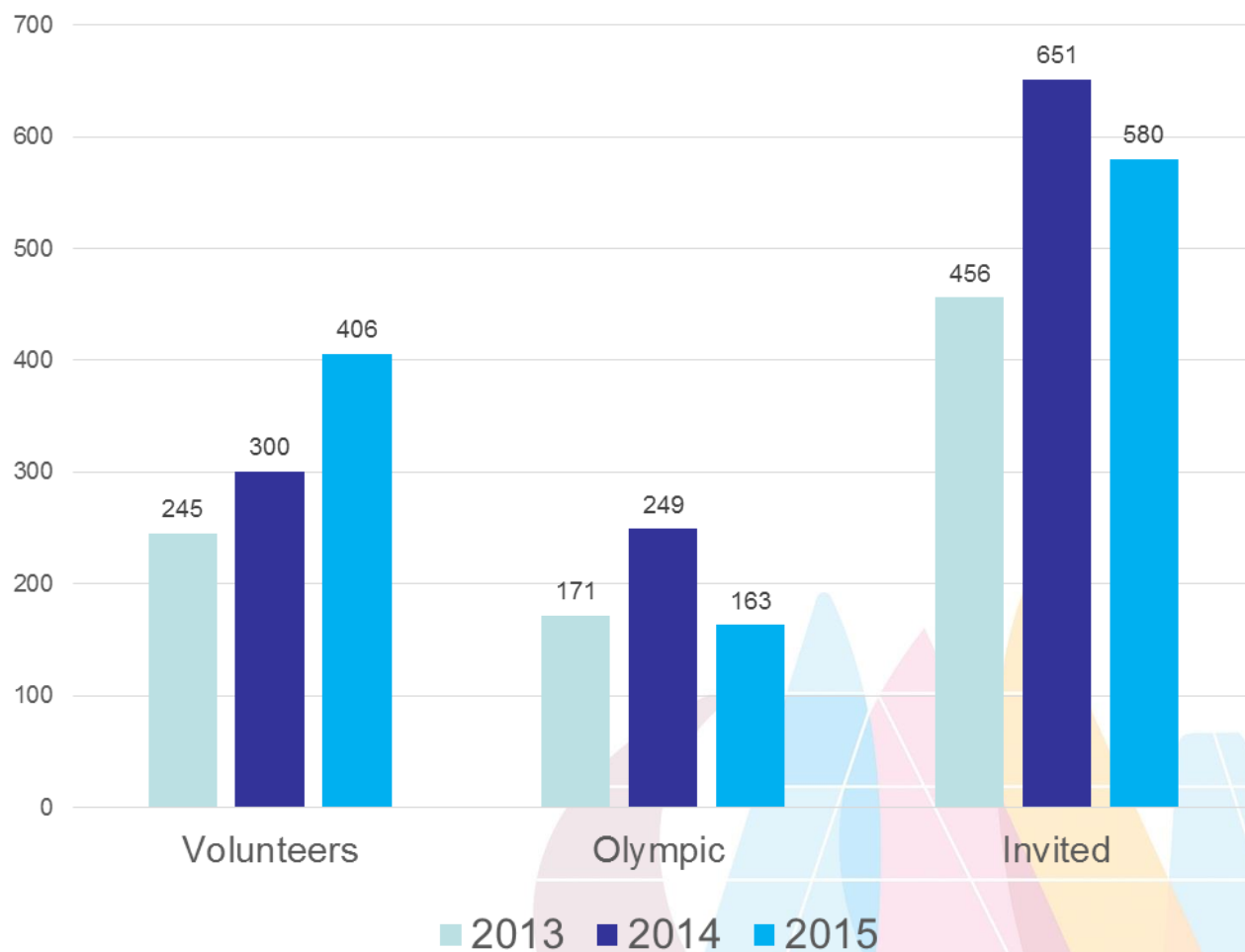


- This graph represents boat numbers

# Race Officials - Qualifications



# Sailing World Cup - Melbourne

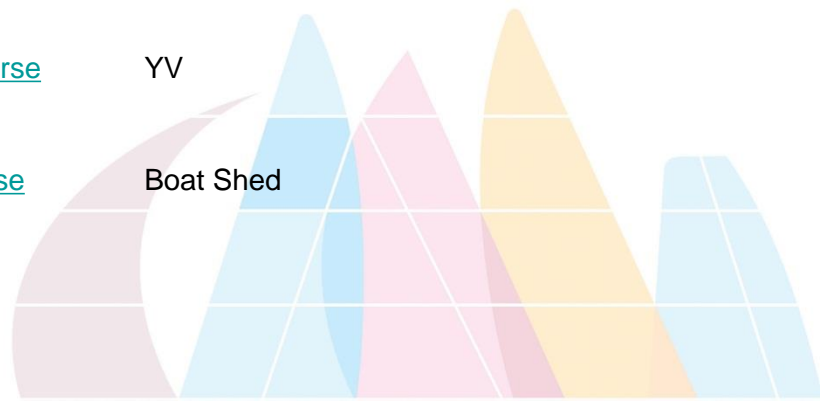


# Yachting Victoria 2015/16

## Race Official Courses



10th, 15 & 16th March	<a href="#"><u>Teams Racing Umpire State/National Course</u></a>	Boat Shed
7th May	<a href="#"><u>Club Jury</u></a>	YV
14th May	<a href="#"><u>Club Race Officer Course</u></a>	Boat Shed
4th - 5th June	<a href="#"><u>Race Officer State/National Course</u></a>	Boat Shed
16th - 17th July	<a href="#"><u>Jury State/National Course</u></a>	YV
10th Sept	<a href="#"><u>Club Race Officer Course</u></a>	Boat Shed



# ***Yachting Victoria 2016/17 Club Protected Weekends***



March – 26<sup>th</sup> , 27<sup>th</sup>

April – 2<sup>nd</sup>, 3<sup>rd</sup>, 23<sup>rd</sup>, 24<sup>th</sup>

May – 14<sup>th</sup>, 15<sup>th</sup>, 28<sup>th</sup>, 29<sup>th</sup>

June – 18<sup>th</sup>, 19<sup>th</sup>

July – 9<sup>th</sup>, 10<sup>th</sup>, 23<sup>rd</sup>, 24<sup>th</sup>

Oct – 1<sup>st</sup>, 2<sup>nd</sup>, 23<sup>rd</sup>, 24<sup>th</sup>

Nov – 19<sup>th</sup>, 20<sup>th</sup>

Dec – 17<sup>th</sup>, 18<sup>th</sup>

**2017**

Jan – 14<sup>th</sup>, 15<sup>th</sup>

Feb – 4<sup>th</sup>, 5<sup>th</sup>

March – 4<sup>th</sup>, 5<sup>th</sup>



## ***Half Yearly General Meeting 2016***

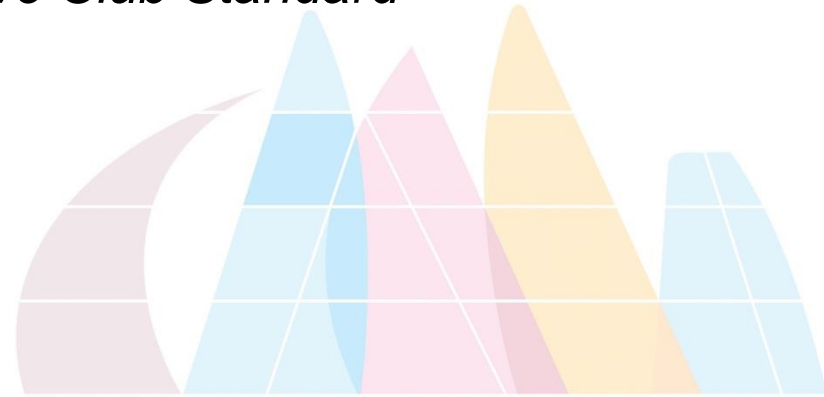
### **Inclusion Update**

*Target 25% female leaders at clubs by 2017 (currently 22%)*

*Target 40% female membership by 2017 (currently 34%)*

*40 Women & Girls in Sailing Club Representatives at 36 yacht clubs*

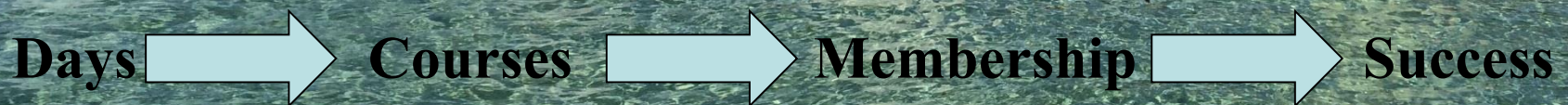
*27 clubs who have adopted the Inclusive Club Standard*





# Discover Sailing – More than a Day

Process of engagement and opportunity to future proof your club



## ***DISCOVER SAILING DAY 2015/16 SUMMARY***

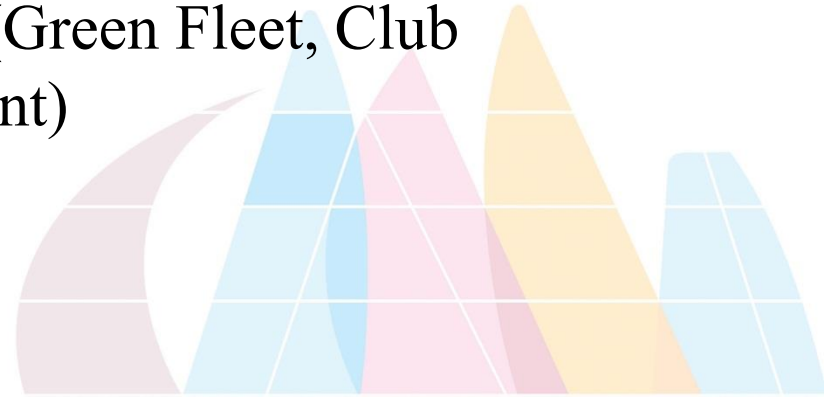
- ✓ 68 Participating Clubs with 80+ Days
- ✓ State wide conversion
  - 6.5% conversion into membership
  - 7.3% conversion into Discover Sailing courses





## ***DISCOVER SAILING SUCCESS***

- ✓ Latest Victorian Tackers Center converts 12 family memberships and 6 junior memberships from their TACKERS program over summer holidays
- ✓ Discover Sailing days and courses ensure clubs now have to focus on the next stage of their development – Retention – (Green Fleet, Club Coaching, Social Engagement)



## ***DISCOVER SAILING CENTERS, INSTRUCTORS***

- ✓ 40 Discover Sailing Centers
- ✓ 590 Dinghy Assistant Instructors
- ✓ 245 Dinghy Instructors (150 Tackers accredited)
- ✓ 36 Keel Boat Instructors
- ✓ 59 Power Boat Instructors
- ✓ 47 Club Coaches



## ***DISCOVER SAILING 2015/16***

- Dates
  - ✓ Victoria – November 13th  
- January 8<sup>th</sup>
  - ✓ Date or dates that suit your club and members



## ***Half Yearly General Meeting 2016***

### **11. Next Meeting**

Annual General Meeting – Monday 19 September 2016 at TBC.

